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BIDDING MODEL SELECTION SUBMODULE

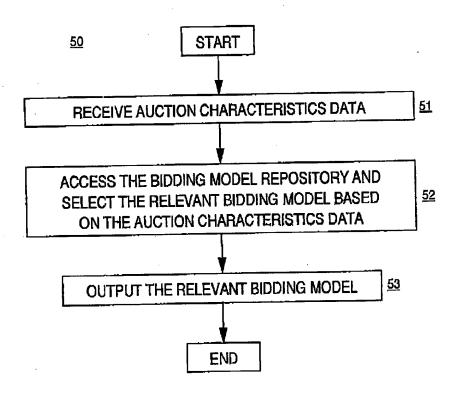


FIGURE 5

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STRUCTURE ESTIMATION SUBMODULE

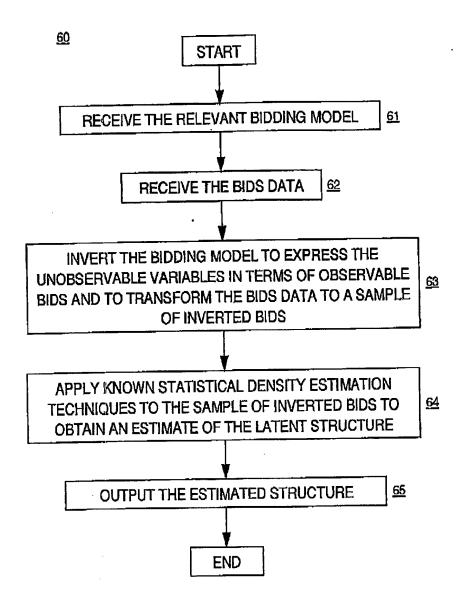


FIGURE 6

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BIDDING BEHAVIOR PREDICTION SUBMODULE

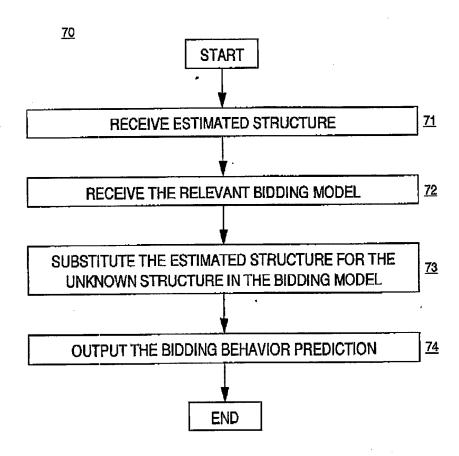


FIGURE 7

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OUTCOME PREDICTION SUBMODULE

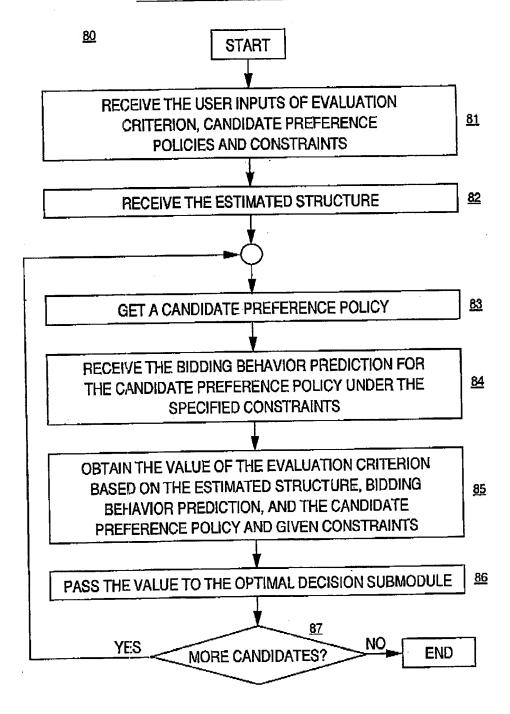


FIGURE 8

AUCTION CHARACTERISTICS: Auction ID Item ID Item Name Quantity Dates: Announcement Start Close Seller/Buyer ID **Auction Mechanism Characteristics** Invited Bidders' IDs Participating Bidders' IDs and Bids Quantities Outcome: Assigned Price for each bidder Assigned Quantities for each bidder Fees: Shipping & Handling Taxes **Auctioneer Fees:** Posting Fee

BIDS:

Bid ID
Auction ID
Item ID
Bidder ID
Bid Time Stamp
Price Bid

FIGURE 11 (sh. 1)

Ad Valorem Fee

Bit Type

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```
Proxy
              Direct
      Quantity Desired
      Minimum Quantity
      Currency
MECHANISM CHARACTERISTICS:
      Format
              English
              Dutch
              Sealed Bid First Price
              Sealed Bid Second Price
              Vickrey
              etc.
      Buy/Sell
      Entry Rule
               Open
                    Free
                    Fee
               Invitation
                    Free
                    Fee
       Reserve Price
               Secret
               Open
       Start Price
       Bid increment
               Fixed
               Relative
```

FIGURE 11 (sh. 2)

Closing Rule

Inactivity Time Fixed Closing Time

ITEM CHARACTERISTICS

Item ID

Name

Description

Location

SKU

Manufacturer

Model number

Condition

Warranty

Weight

Weight Unit

Measurement Unit

Currency

list price

etc

BIDDER CHARACTERISTICS:

ID

Segment ID

Name

Address

General Information

Socio Demographic Information

Etc

FIGURE 11 (sh.3)

SELLER/BUYER CHARACTERISTIC

Seller/Buyer ID
Name .
Address
General Information
Socio Demographic Information
Etc.

FIGURE 11 (sh. 4)